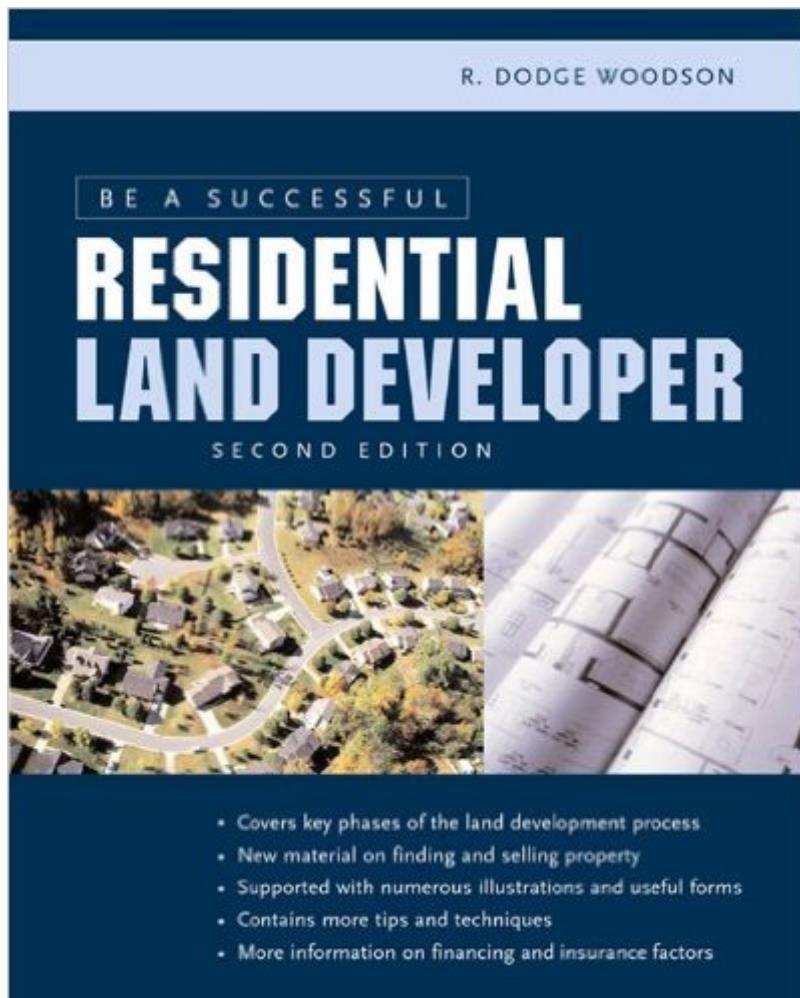


The book was found

# Be A Successful Residential Land Developer



## **Synopsis**

Veteran construction contractor, and building trades authority, R. Dodge Woodson shows how to profitably transform raw land into housing. This practical guide covers every phase of the land development process as well as essential business practice fundamentals. NEW TO THIS EDITION: finding and selling property via the Internet, more information on finance and insurance issues, the latest in land ordinances and runoff issues and EPA requirements Contents: Why Should I Get Into Land Development? \* Can I Really Do It? \* The Development Team and Selecting the Viable Project \* Finding Hidden Treasure \* Tying Up Land Without A Full Commitment \* Having Your Experts Do Preliminary Checks \* Going Over the Ground, From Top to Bottom \* Planning On Paper \* Storm Water Drainage \* Deciphering the Dirt Water Requirements \* Land Lost and Costs for Roads \* Flood Zones \* Location, Location, Location \* Plans and Specifications \* Getting Developer Bids & Sales Projections \* Financing \* Zoning & Closing Your Land Deal \* Insurance and Subcontractor Needs \* Rolling Out the Big Rigs and Site Supervision \* Keeping Your Projects on Time and on Budget \* A Marketing Plan and Sales Team \* New Projects

## **Book Information**

Paperback: 359 pages

Publisher: McGraw-Hill Education; 2 edition (August 25, 2004)

Language: English

ISBN-10: 0071441719

ISBN-13: 978-0071441711

Product Dimensions: 7.3 x 1 x 9 inches

Shipping Weight: 1.4 pounds (View shipping rates and policies)

Average Customer Review: 2.6 out of 5 starsÂ See all reviewsÂ (14 customer reviews)

Best Sellers Rank: #692,468 in Books (See Top 100 in Books) #116 inÂ Books > Crafts, Hobbies & Home > Home Improvement & Design > How-to & Home Improvements > Contracting #236 inÂ Books > Textbooks > Business & Finance > Real Estate #436 inÂ Books > Crafts, Hobbies & Home > Gardening & Landscape Design > Landscape

## **Customer Reviews**

A fairly useful overview that describes the issues a developer has to address, but not much about how to address them. For some reason the author tends to repeat himself. He says something and then restates it. He makes the same point twice. He also tends to be rather vague: "Some aspects of site supervision can be dealt with in many ways. Some ways are more cost-effective than others."

The book is full of statements like this. I have found the book useful to help me identify issues that I need to think about, but if you are looking for answers--this book isn't for you. It should be titled, "What to Expect as a Land Developer."

I am more than half way through the book and am finding it difficult to continue. The author continues to list the steps of the development process, but with each step he fails to explain how to perform each step or give case examples of how it was done in a particular development. Instead he says "you can hire a professional to do this step if you like." If you do not know how to perform a function, and you hire a professional to perform it for you, a) how can you make any money? and b) how can you be sure that your professional is performing the function correctly? So far this book has been a major disappointment.

This is the worst 'How To' book I have ever read...The author never makes a definitive statement about anything. Instead he says you could do this or that, hire someone or do it yourself, blah blah blah. He rambles on about the same subjects repetitively to fill up the pages. I feel like I have not learned anything of any use after reading the entire book. What a major disappointment!

Lets face it.....if you know anything at all about developing land, the absolute critical item is actually finding a piece of property that makes sense to waste time pursuing. I bought this book hoping to find some insight into ways of "finding" that elusive "good fit" property that maybe I have not thought of. Nothing new here, just some oddball potential sources of finding property that just waste your time

Woodson doesn't tell the reader how to survey, do his/her own drawings, tell how to design a curb and gutter system. I didn't expect him to! He does walk you through how to get started on the path to be a land developer, including who and/or where to go for the details you will need to get further information, as well as the long list of subjects and details the potential developer needs to consider and explore.

For those of you interested in getting started on residential real estate development, this book is a wonderful start and a delight to read. The author writes in a down-to-earth, straightforward manner. Great insight into various aspects of analyzing and selecting land and how to approach the development process.

Overall this is a good book to get started in land development but I wish there were more actual examples taking you through all different problems and situations that could arise.

[Download to continue reading...](#)

Be a Successful Residential Land Developer RSMeans Contractor's Pricing Guide: Residential Repair & Remodeling 2016 (Means Residential Repair & Remodeling Costs) RSMeans Contractor's Pricing Guide Residential Repair & Remodeling Costs 2015 (Means Residential Repair & Remodeling Costs) Means Residential Detailed Costs (Means Contractor's Pricing Guide: Residential & Remodeling Costs) RSMeans Contractor's Pricing Guide: Residential Repair & Remodeling 2013 (Means Contractor's Pricing Guide: Residential & Remodeling Costs) RSMeans Contractor's Pricing Guide: Residential Repair & Remodeling 2014 (RSMeans Contractor's Pricing Guide: Residential Repair & Remodeling Costs) 2015 International Residential Code for One- and Two-Family Dwellings and Significant Changes to the 2015 International Residential Code Delphi 6 Developer's Guide (Sams Developer's Guides) Delphi 5 Developer's Guide (Developer's Guide) Delphi 4 Developer's Guide with CDROM (Sams Developer's Guides) Delphi Developer's Guide to XML (Wordware Delphi Developer's Library) Client/Server Developer's Guide with Delphi 3 with CDROM (Sams Developer's Guides) The iOS 5 Developer's Cookbook: Core Concepts and Essential Recipes for iOS Programmers (3rd Edition) (Developer's Library) QuickTime for Java: A Developer Reference (QuickTime Developer Series) Java for the Web with Servlets, JSP, and EJB: A Developer's Guide to J2EE Solutions: A Developer's Guide to Scalable Solutions The Land of Curiosities (Book 2)): Lost in Yellowstone, 1872-1873 (Land of Curiosities (the Ecoseekers Collection)) This Land Is Your Land: Across America by Air Interview: How To Best Prepare For An Interview And Land Your Dream Job In 2016! (Interview, Interviewing, Successful Interview, Interview Tips, Job Interview, ... Job Offer, Interview Questions, Dream Job) What Got You Here Won't Get You There: How Successful People Become Even More Successful! Successful Business Plan: Secrets & Strategies (Successful Business Plan Secrets and Strategies)

[Dmca](#)